

Interim Head of Supplies Purchasing (Nuclear disposal Agency)

Ability to integrate into the client company

“Sean entered the agency and the Purchasing department at very difficult time. The spine of the discipline had recently at the peak of the investigation programme and there were concerns on how the loss of these key skills would impact the service the function could provide. Sean met with all the key internal customers and was immediately able to allay their fears and indeed enthuse the majority of these individuals as to the positive contribution Purchasing could make.”

Impact on the business / bottom line

“ The impact Sean had was immediate and remarkable. He stabilised and reenergised his team and in so doing enabled them to deliver £3M savings – **nearly 4 times their annual target**; the introduction of a formal customer care programme focussed both customers & Purchasing on the key requirements ensuring outstanding service was delivered and rescued an IT outsourcing exercise from disaster establishing a template for outsourcing in the future.”

Overall contribution / achievement of objectives

“Sean’s role was to stabilise a shaky team. He achieved this in Month 1 and went onto deliver the business benefits outlined above and also helped in the recruitment and embedding of his permanent replacement. The return on investment was 44:1. Sean was the catalyst and delivery agent for this improvement.”

Working style, Leadership & People management skills

“ Sean blended in straight away. His leadership skills reinvigorated his team & his customers found him very approachable. His straight forward communication style – never calling a spade a shovel – was appreciated by internal customers and external suppliers as was his willingness to listen.”

Any other comments about the interim manager

Please feel free to contact if you require any further information.

Head of Purchasing sc1