

### ***Integration and Project Implementation Manager***

UK based glass fibre pipe manufacturer, won IDA grant to establish Irish manufacturing facility. New manufacturing equipment was to be designed and made in UK. Green-field site was provided by IDA with proviso that facility be operational within 3 months from commencement.

### ***Ability to Integrate into Client Company***

Already operating within the client company, the challenge was to integrate the operations of the construction company, machinery manufacturers and designers and utility companies in order to achieve a very tight operational schedule. A clear project plan was established, involving all key parties with specific milestones. All parties also were contractually bound to achieve agreed milestones.

### ***Impact on Business***

The facility was to produce pipe for sales to Middle and Far East. Included within the proviso to the IDA was also an initial supply contract worth \$1.75m, with which pipe deliveries had to commence within 15 weeks.

### ***Achievement of Objectives***

The initial project budget was £1.4m. Project completed on schedule and with a savings of £300k. Finished pipes started flowing out of factory on week 14

### ***Working Style***

Project was aggressively managed with strict adherence to milestones, which were achieved despite a Dublin docks strike

### ***Leadership/Management Skills***

To achieve the extremely tight deadlines, a hands-on 24 hours per day tenacious management style of leading by example was adopted

### ***Other Comments***

Job done with £300k to spare!

*Integration and Project Implementation Manager, manufacturing and construction bj2b*

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