

Interim Programme Manager (FTSE Listed Retail Group)

Ability to integrate into the client company

“[Icebreaker Executive] came recommended having worked elsewhere within the group. We’re an entrepreneurial organisation used to working at a frenetic pace, so everyone has an agenda and the role of a change manager is not an easy one.

Impact on the business / bottom line

The project that I brought [Icebreaker Executive] in for has enabled us to go from a challenge of finding a way to generate £50m EBITDA in 5 years to a plan that’s well on track ahead of any realistic expectations.

Overall contribution / achievement of objectives

[Icebreaker Executive] had a broad remit, namely to work as part of a two person core team and to leverage the rest of the organisation to create a new business. Adept at strategic development, eager to roll up his sleeves, and comfortable engaging C-Level prospects from a cold start [Icebreaker Executive] has a personable nature and engaging style which instills trust and confidence.

Working style

Inclusive – looked to harness knowledge and skills across the organisation to produce top quality results.

Leadership / people management skills

[Icebreaker Executive's] great strength is making it easy for others to operate at their best by quickly developing a vision whilst not losing sight of the detail of every element. Whether the context was to recruit seconded resources from stores and help them to thrive, or to work with senior managers and leaders to challenge and build on ideas, the outcome was greater than the sum of the parts.

Any other comments about the interim manager

I look forward to working with [Icebreaker Executive] again.

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