

Project Director Investment – aggregates shipment

Ability to integrate into the client company

Engaged by this major aggregates transshipment company to assist their strategic decision making regarding €15mio investment in a new equipment line. He engaged with both board members and technical staff to draw out the real requirements.

Impact on the business / bottom line

The company were able to accept an additional €100mio p.a. of throughput with a healthy contribution to bottom line performance.

Overall contribution / achievement of objectives

Gathered requirements from the business users and managed a team of expert simulation practitioners in evolving valid models of the company activities such that the throughput and return of the investment could accurately be assessed.

Working style

Worked collaboratively across client and consultancy companies.

Leadership / people management skills

Able to lead the alignment of objectives for the contributors in both companies.

Any other comments about the interim manager

Able to use his in depth understanding to lead the marketing efforts for simulation services for Logica BV.

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