

Project Director – Mocol

Background

UK based glass fibre pipe manufacturer, won IDA grant to establish Dublin manufacturing facility. New manufacturing equipment was to be designed and made in UK. Green-field site was provided by IDA with proviso that facility be operational within 3 months from commencement.

Ability to Integrate into Client Company

Already operating within the client company, the challenge was to integrate the operations of the construction company, machinery manufacturers and designers and utility companies in order to achieve a very tight operational schedule. To recruit 25 local employees, train into company procedures, motivate and operate the factory. A clear project plan was established, involving all key parties with specific milestones. All parties also were contractually bound to achieve agreed milestones.

Impact on Business

The facility was to produce pipe for sales to Middle and Far East. Included within the proviso to the IDA was also an initial supply contract worth \$1.75m, with which pipe deliveries had to commence within 15 weeks.

Achievement of Objectives

The initial project budget was £1.4m. Staff recruited and trained within 2 months and integrated into the company. Project completed on schedule and with a savings of £300k. Finished pipes started flowing out of factory on week 14.

Working Style

Project was managed with focus on strict adherence to milestones, which were achieved despite a Dublin docks strike. Having a hands-on approach, quickly engaged with local work force, building a highly motivated team, leaving a legacy of continued improvement

Leadership/Management Skills

To achieve the extremely tight deadlines, a hands-on 24 hours per day tenacious management style of leading by example was adopted

Other Comments

'Bryce's Celtic blood ensured a close bonding with all concerned. His ability to energetically motivate those around him and natural communication skills were paramount in his success' *T McM, Mocol Works Director*

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