

Interim Supply Chain Director (Manufacturing)

Ability to integrate into the client company

“ The project was crucial in transforming the fortunes of the group that was on the point of closing. As part of a multi functional Change management team he very quickly identified the requirements of split role and put in place two teams to manage the majority of the functional aspects whilst developing the direction, top level project plan and structural analysis/option generation and the overall project management of the Procurement workstream. He established project milestones within the first two weeks expanding this into a fully blown implementation plan over the ensuing 6 weeks. Under normal circumstances the project would have taken 18 months to complete. It was brought to a successful conclusion in 10 months.”

Impact on the business / bottom line

“ The key achievements were as follows:

- ✓ £3M savings delivered.
- ✓ Created and obtained approval for the best in class and first multi functional Strategic Sourcing discipline in the Group and identified and assisted in the recruitment of the team of 16 to deliver the agreed best practice Buying processes.
- ✓ Assessed and introduced 37 new suppliers into group inside 4 weeks.
- ✓ Successfully transferred 3 million machining hours to newly selected supply base.
- ✓ Created a bespoke set of purchasing processes in the form of a “handbook” to create the framework under which the new function operated.

Overall contribution / achievement of objectives

“The outsourcing exercise and installation of a best practice team was completed ahead of schedule. The ROI was 26:1.

Working style

“The inclusive management style generally achieved Buy In to the significant changes proposed at both and operational and senior management level.”

Leadership / people management skills

“The interim accepted a last minute change to his brief showing his flexibility and supportiveness. He remotivated the existing team putting on place a structure that allowed him to cover both the day to day and the project roles. As soon as practicable he brought in a new head of Procurement to manage the day to day freeing him up to focus on the outsourcing project once it reached the critical delivery stage.”

Any other comments about the interim manager

Please feel free to contact us if you require any further information.

Interim Supply Chain Director – Manufacturing s3c